Dublin, Milano, 26 September 2022

Global M&A Partners joins forces with Broletto Corporate Advisory in Italy.

Broletto Corporate Advisory, founded in 2020, is an innovative, tech-driven, independent corporate finance firm focusing on M&A advisory, Debt advisory, Financial advisory and other value-added consulting services to fully meet the needs of family-run businesses around the world

Broletto can leverage on professionals with 20+ years of experience in investment banking worldwide and on a group of successful entrepreneurs, sponsoring Broletto, actively operating in different fields such as chemical, wealth management, food & beverage, logistics, green energy, consulting

In 2021, the team completed 7 transactions across several industries including:

- ✓ Education
- ✓ Luxury Goods
- ✓ Food Retail

Broletto is located in Milano with a total staff of 8 people.

Key Highlights about Italy's M&A:

- There are approximately 1 000 reported M&A transactions in Italy per annum
- In 2021, the most active sectors, by number of transactions, were:
    - Retail and consumer – 405 transactions
    - Industrial Markets (constructions, chemicals, automotive, metalworking, etc.) - 266 transactions
    - TMT (telecommunications, media & technology) – 247 transactions

In 2021, inbound cross-border transactions represented about 367 transactions. The main acquisitive countries were the USA (95 transactions), France (62 transactions), and UK (42 transactions).

In 2021, outbound cross-border transactions represented about 213 transactions. The main countries of investments were France (34 transactions) and the USA (32 transactions)

Global M&A Partners**,** the leading international group of independent M&A advisory firms specialising in mid-cap transactions, has the collective resources to offer in-depth expertise and contacts across a number of industries through its dedicated global sector teams.

The prime purpose is to provide cross-border support and opportunities to clients, servicing local and multinational enterprises with typical transaction range between €20m and €500m.

The wide-ranging expertise of the 200+ active dealmakers supported by 200+ analysts enables us to support clients with all their corporate finance requirements, including IPOs, Fundraisings, Project Finance and Privatizations.

We have a particularly strong track record in the following industries:

- Aerospace & Defence
- Automotive
- Branded consumer products
- Business Services
- Energy and Mining
- Food & Beverage
- Healthcare & Pharmaceuticals
- Industrials
- Leisure
- Maritime & Offshore
- Packaging
- Technology & Media

Global M&A Partners has local teams in over 40 countries. In the Americas, it is represented by 9 firms, including Toronto-based Crosbie & Company, US-based Brown Gibbons Lang and Meridian Capital, as well as RioN, covering Mexico and Central America, Fenix in Argentina, Condere in Brazil, Banmerchant in Chile, Banicol in Colombia and Macro Invest in Peru.

Global M&A Partners also regroups another 12 firms in Europe and 5 in Asia, with teams based in Israel, Japan, Korea, Malaysia, Singapore, Taiwan, Thailand, Turkey and Vietnam.

Since 2010, our Global M&A Partners advisors have closed over 1,800 transactions with an aggregate deal value in excess of €60 billion.

For further information about Global M&A Partners, please see http://globalma.com/home

GLOBAL M&A PARTNERS

Broletto Corporate Advisory

Recent transactions in Italy include:

BOLAFFI METALLI PREZIOSI	SoBe SPORT	Fra' Diavolo	crèches people&baby le sens de l'enfance
Acquired a stake in	Sold a majority stake to	Sold a majority stake to	Acquired 100% of
CONFINVEST F.L.	Iervolino & Lady Bacardi Entertainment	BUN, Cioccolati Italiani, PIE	BUSY BEES
Confinvest F.L. S.p.A. *Listed on Euronext Growth Milan*	Iervolino & Lady Bacardi Entertainment S.p.A. *Listed on Euronext Growth Milan*	Gesa S.r.l. - Owner of the brands Cioccolati Italiani, Bun, and PiE	L'Alveare S.r.l. – Busy Bees International PreSchool
Financial Advisor to the Buyer	Financial Advisor to the Seller	Financial Advisor to the Seller	Financial Advisor to the Buyer
Broletto – August 2021	Broletto – March 2022	Broletto – January 2022	Broletto – October 2021

Global M&A Partners transactions in other countries include:

TRAMARSA FLOTA / PSA MARINE	FINSOL Microfinanças / omni	gofarma / farmalisto	EL MERCURIO / IBSA
PSA Marine (Pte) Ltd, a subsidiary of PSA International Pte Ltd, acquired 100% of the shares of Tramarsa Flota S.A.	Advisory to Financiera Independencia (ticker FINDEP:MX) in the sale of Finsol, Brazilian subsidiary, to Omni S/A	Sale of GoFarma, last-mile pharmaceutical delivery company to Farmalisto.	Purchase of Medios Impresos to El Mercurio by IBSA S.A
Singapore, Peru – GLOBAL M&A PARTNERS	Brazil, Mexico – GLOBAL M&A PARTNERS	Colombia, Mexico – GLOBAL M&A PARTNERS	GLOBAL M&A PARTNERS
Macroinvest & JBR	Condere & RIóN	RIóN	Banmerchant
Advisor to the seller	Advisor to the seller	Advisor to the seller	Advisor to the buyer

empretienda / ualá	SUMMUM ENERGY	ONTARIO EXCAVAC	Sprint Waste Services / GFL Environmental
Ualá has acquired 100% of Empretienda. Fenix Partners acted as sole financial advisor to the seller.	Advisory to a group of investors led by Altra Investments on the sale of Summum Energy S.A.S.	Sellside Advisor to Ontario Excavac, a portfolio company of Market Square Equity Partners	Sprint Waste Services acquired by GFL Environmental
GLOBAL M&A PARTNERS	GLOBAL M&A PARTNERS	GLOBAL M&A PARTNERS	Canada, USA – GLOBAL M&A PARTNERS
Fenix Partners	Banicol	Brown Gibbons Lang & Company & Crosbie & Company Inc.	Brown Gibbons Lang & Company
Advisor to the seller	Advisor to the seller	Advisor to the seller	Advisor to the seller

LOTS Group a global transportation company acquired Bellwether Forest Products

Sweden
USA

Condere & Meridian Capital LLC

Advisor to the buyer

Acted as an exclusive buy-side advisor to Trescal Group, a France-based leading calibration service provider

France
Korea

Locus Capital Partners

Advisor to the buyer

U.S. based manufacturer of reliability test equipment

Japan
USA

Meridian Capital LLC & RECOF

Advisor to the buyer

Fund raising for Israeli top Venture Capital Company

FCC Partners

Advisor

Exclusive advisor to shareholder in the sale of 85% stake in BISS

Prudentia

Advisor to the seller

Financial rearrangements amounting to €250 million

Aventum Partners

Advisor

FDC advised Oktogone group (France) in its disposal to AD Education group (France) backed by Ardian

Financière de Courcelles

Advisor to the seller

Möbel Letz GmbH acquired by porta Group

IOM Advisory GmbH

Advisor to the seller

Sell-side M&A advisory to Swedish Enea Software AB in relation to the divestment of its software dev services business

Romania
Sweden

Invescom Corporate Finance

Advisor to the seller

Healthcare Capital Corp acquired Alpha TAU medical for $600M in shares

USA
Israel

Value Base M&A

Advisor to the buyer

Blue Ocean Capital acquired Danser Group, a leading independent container logistics solutions provider in Europe

United Kingdom
Netherlands

JBR

Advisor to the buyer

Leading Norwegian maintenance provider in critical transportation infrastructure

Saga Corporate Finance

Advisor to the seller

Sale of Lafarge/Holcim's participation in Baticim to Sanko Holding

Turkey
France

Financière de Courcelles & Total Finans

Advisor to the seller

Sale of a market leader in process control for chemical-based manufacturing processes in the semiconductor industry

Israel
Germany

Zetra International

Advisor to the seller

The sale of GAE Smith Group, trading as "Casepak" and "Oceala", to Reconomy Limited

Cooper Parry Corporate Finance

Advisor to the seller

Zeus Capital acted as Sole Bookrunner to Devolver Digital Inc on its initial public offering on AIM, raising $261million

Netherlands
Poland
United Kingdom

Zeus

Advisor