



“Using local ties
to make cross-border
connections”

Dublin, Buenos Aires, 19th July 2018

Global M&A Partners joins forces with Fenix Partners in Argentina.

Fenix Partners, founded in 2002, is one of Argentina’s leading independent investment banking firms. In 2017, Fenix Partners completed 5 transactions for over USD500 million in value across several industries including Oil & Gas, Agribusiness and Building Materials.

Key Highlights about Argentina’s M&A:

- With a Gross Domestic Product (GDP) of more than US\$600 billion, Argentina is the third largest economy in Latin America.
- During the past year, the Argentine market experienced a surge in M&A activity.
- The vast majority of investors were foreign.
- The most active sectors, by number of transactions, were: Mining (20%), Energy (17%), Finance (12%) and Utilities (9%).
- In term of transaction amounts, the largest deals were in the mining, energy and telecommunications sectors (Telecom and Metrotel).

Global M&A Partners, the leading international group of independent M&A advisory firms specialising in mid-cap transactions, has the collective resources to offer in-depth expertise and contacts across a number of industries through its dedicated global sector teams.

The prime purpose is to provide cross-border support and opportunities to clients, servicing local and multinational enterprises with typical transaction range between €20m and €500m.

The wide-ranging expertise of the 200+ active dealmakers supported by 100+ analysts enables us to support clients with all their corporate finance requirements, including IPOs, Fundraisings, Project Finance and Privatizations.

We have a particularly strong track record in the following industries:

- Aerospace & Defence
- Branded consumer products
- Business Services
- Energy and Mining
- Food & Beverage
- Healthcare & Pharmaceuticals
- Industrials
- Maritime & Offshore
- Packaging
- Retail
- Technology & Media

Global M&A Partners is present in over 40 countries. In the Americas, it is represented by 7 other firms, including Toronto-based Crosbie & Company, US-based Brown Gibbons Lang and Meridian Capital, as well as Rion, covering Mexico and Central America, Condere in Sao Paulo, Macro Invest in Lima and Banmerchant in Santiago.

Global M&A Partners also has another 15 firms in Europe and 8 in the Asia-Pacific region, including China, India, Japan, Korea, Taiwan.

Since 2010, our Global M&A Partners advisors have closed over 1,500 transactions with an aggregate deal value in excess of €42 billion.

For further information about Global M&A Partners, please see <http://globalma.com/home>

Recent transactions in Argentina include:

<p>Exclusive role as sole strategic and financial advisor to</p>  <p>In the acquisition in Argentina of</p> 	<p>Exclusive role as sole strategic and financial advisor to</p>  <p>in the JV with</p>  <p>USD 380,000,000</p>	<p>Exclusive role as sole strategic and financial advisor to</p>  <p>in the sale to</p> 
<p>Exclusive role as sole strategic and financial advisor to</p>  <p>In the partial acquisition of</p>  	<p>Exclusive role as sole strategic and financial advisor to</p>  <p>in the sale of its Forestry Assets (Iviraretá S.A.) to</p> 	<p>Exclusive role as sole strategic and financial advisor to</p>  <p>In obtaining loan from</p>  <p>USD 8,000,000</p>

Global M&A Partners transactions in other countries include:

<p>Salaverry Port</p> <p>Concession award to modernize the Salaverry Port with an estimated investment of US\$ 229 m</p> <p>Macroinvest Advisor to the buyer</p>	<p>PROBIOTICA MAKE YOURSELF EPIC</p> <p>Supley Laboratories acquired 100% of the outstanding shares of Probiotica from Valeant Pharmaceuticals</p> <p>Brazil Hungary United States of America Condere Advisor to the buyer</p>	<p>ELSA INDUSTRIAL PACKAGING</p> <p>ELSA, the leading supplier of industrial packaging in Mexico, was acquired by the German Company Schütz.</p> <p>Germany Mexico Ri&N Advisor to the seller</p>	<p>icestar</p> <p>Sale of Chile based largest coldstorage company to US group Agro Merchants group</p> <p>United States of America Chile Banmerchant Advisor to the seller</p>
<p>INSTRUMAR Measured advantage.</p> <p>Instrumar Limited has sold its Emergency Locator Transmitter (ELT) Beacon Business to Dukane Seacom, a Heico Company</p> <p>United States of America Canada Crosbie & Company Inc. Advisor to the seller</p>	<p>QUIKSERV HELPING YOU GET THE MOST FROM YOUR BUSINESS</p> <p>Quikserv Corp. has been acquired by River Associates</p> <p>Brown Gibbons Lang & Company Advisor to the seller</p>	<p>BDI BLAST DEFLECTORS</p> <p>Global leader in jet blast deflection and jet engine noise mitigation technology</p> <p>Meridian Capital LLC Advisor to the seller</p>	<p>eoc ETHOS BEATCHAMPARAN</p> <p>70% of EBC Australia and EBC Singapore acquired by Will Group Asia Pte Ltd</p> <p>Japan Australia Singapore MergeCo International Advisor to the seller</p>
<p>XTECH</p> <p>Sale of one of the leading providers of IT solutions & IT services in Austria to ACP.</p> <p>CD Invest Consult Advisor to the seller</p>	<p>airBaltic</p> <p>Ralf-Dieter Montag-Girmes</p> <p>Exclusive financial adviser to the Latvian flag carrier airBaltic in new capital attraction in amount of 131 mEUR</p> <p>Prudentia Advisor</p>	<p>Tocagen</p> <p>Tocagen and ApolloBio Enter License Agreement to Develop and Commercialize Toca 511 & Toca FC in China Region</p> <p>China United States of America Hollyhigh International Capital Advisor to the buyer</p>	<p>NORDIC WATER UNIVERSE COPENHAGEN</p> <p>NCF Has advised the project developing company in raising €298m in funding for building a leisure parc.</p> <p>Nordic Corporate Finance Advisor</p>
<p>kotisun</p> <p>Sale of a leading Finnish detached house focused heating and plumbing renovation and maintenance company</p> <p>Aventum Partners Advisor to the seller</p>	<p>IGE+XAO GROUP</p> <p>Financière de Courcelles advised Schneider Electric on its takeover bid for the IGE+XAO group</p> <p>Financière de Courcelles Advisor to the buyer</p>	<p>MFT performance eMotion</p> <p>Precision Camshafts Limited has acquired 76% of the shares in MFT Motoren und Fahrzeugtechnik GmbH</p> <p>India Germany InterFinanz Advisor to the buyer</p>	<p>MFG British Foam Group</p> <p>Dutch-Belgian private investors</p> <p>Sale of a leading Romanian specialized food packaging producer to a Dutch-Belgian private investor consortium</p> <p>Romania Belgium Luxembourg Netherlands Invescom Corporate Finance Advisor to the seller</p>



Value Base led the sale of the controlling interest in Dexia Israel Bank to a group of qualified investors for US\$ 101M



Value Base M&A

Advisor to the seller





On 30 March 2018, Sansel Technologies Inc. acquired 100% of the outstanding shares of Vekoma Rides B.V.



Japan Netherlands

JBR

Advisor to the seller





Texcell-Netcom, a network integration provider in Korea, acquired Golden Bridge, a securities brokerage company in Korea



Locus Capital Partners

Advisor to the buyer





Saga Corporate Finance acted as Financial Advisor in the sale of Sperre Compressors to Norvestor Equity



Saga Corporate Finance

Advisor to the seller





Sale of IsaDora to Axcel



Valentum Partners

Advisor to the seller





DIVESTITURE of fixing technology solutions provider Secura Industriebeteiligungen AG to Perusa Private Equity



Germany Switzerland

Zetra International

Advisor to the seller





Sale of Edina Power Services to EnergyPro Assets Limited



India United Kingdom

Cooper Parry Corporate Finance

Advisor to the seller




SimplyBiz provides comprehensive, market-leading Compliance and Business Support to Financial Services companies



Zeus Capital

Advisor

