CROSS-BORDER TRANSACTION

RATOS

Acquirer: **Ratos AB** Company Purchased: **Presis Infra**



° PRESIS INFRA



DEAL FACTS Date Type of Transaction Sector Enterprise Value

November 25th, 2021 Company sale Business Services (Infrastructure Maintenance) €260 million (75% stake) Saga Corporate Finance (Norway)

THE TRANSACTION AND GMAP'S DEAL INPUT

- Ratos AB is a Swedish private equity company, who help grow and develop companies in the Nordics. The company owns a total of 13 companies, employing over 10,000 people, with a sales revenue of nearly \$4 billion USD
- Through this acquisition, Ratos has established a long-desired presence in a stable and growing market.
- Ratos has now secured a majority shareholding in the most profitable player in the Nordics within transportation infrastructure maintenance. This will now offer significant opportunities to take their business model into new geographic areas and segments, such as the Swedish road maintenance market
- Saga Corporate Finance advised KB Gruppen and Tertnes Holding in the majority sale of Presis Infra to the listed Swedish investment company Ratos AB.

ABOUT PRESIS INFRA

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- Presis Infra is a leading Norwegian infrastructure maintenance firm based in Bergen, with leading presence in road maintenance across Norway, as well as maintenance of ferry quays and rockfall protection.
- From 1 October 2020 to 30 September 2021, Presis Infra had sales of \$186 million USD with EBITA of roughly \$26 million USD.

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