# **CROSS-BORDER TRANSACTION**



Company Sold: Finsol Brazil

Acquirer: Omni







#### **DEAL FACTS**

October 1<sup>st</sup>, 2021 Date Type of Transaction Company sale

Financial Services and Insurance Sector

Deal Value

Global M&A Partners Condere (Brazil), RIón (Mexico)

## THE TRANSACTION AND GMAP'S DEAL INPUT

- Finsol Brazil is a subsidiary of Financiera Independencia (FINDEP), a Mexican public company which also has operations in the United States. The company focuses in providing productive oriented Microloans to small entrepreneurs and microbusiness.
- Finsol Brazil started operations in 2007 and is the biggest independent microfinance company in the Northeast of the country.
- FINDEP took the strategic decision to exit Brazil in order to concentrate its growing efforts in México.
- Global M&A Partners in Brazil and México jointly advised FINDEP in the selling of Finsol Brazil, assembled a competitive process which ended with the sale of Finsol Brazil to Omini S/A
- This transaction demonstrates GMAP's international M&A capacity and our expertise in the Financial Services Sector

### **ABOUT Omini**

Omni S/A Crédito, Financiamento e Investimento, is a Brazilian financial institution focused on providing productive microcredits to individuals and small entrepreneurs, to support self-employed microentrepreneurs in underserved regions of Brazil.

## **GLOBAL M&A**

- About Global M&A Partners:
- Established in 1999, Global M&A Partners is a leading international partnership of investment bankers specializing in mid-market transactions. We provide sector expertise, international scope, and deep local market knowledge and execution capabilities for our clients. We operate with local offices across 4 continents and have completed over 1,500 transactions during the last ten years, typically ranging from €50 to €500 million.

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