



globalM&A

press release

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Global M&A Adds Five New Partners

Firms from Argentina, Estonia, Israel, Latvia, and Saudi Arabia Join Partnership

Dusseldorf, 11 May 2007 – Global M&A, the world's leading partnership of independent investment banking firms, today announced the addition of partners from Argentina, Estonia, Israel, Latvia and Saudi Arabia.

"Global M&A prides itself on bringing only the world's leading independent middle-market investment banking boutiques into our partnership," said Michael Gibbons, chairman of Global M&A. "We continue to expand our reach across Central and Eastern Europe, the Middle East, Asia and South America with best-of-breed firms."

The new partner firms are:

Columbus, Argentina/Uruguay

With offices in Buenos Aires and Montevideo, Columbus is recognized as one of the top five corporate finance advisory firms in the region. Columbus was founded by former Citigroup investment banking senior officers with extensive international work experience culminating over 350 deals worth in excess of US\$40 billion. Columbus offers a strong deal-making track record in local and cross-border M&A, equity (public and private), fixed income, syndicated debt, restructurings, project finance and privatizations. www.columbusmb.com

SP Navitas, Estonia

SP Navitas is an independent Estonian corporate finance firm owned by its partners. The company was established in 2003 by the former members of Sampo Bank investment banking team and it provides specialist advice in mergers & acquisitions, project financing, capital raising, and management and leveraged buy-outs. www.spnavitas.ee

AE Capital Advisors, Israel

AE Capital was founded to deliver superior service to clients in the areas of mergers & acquisitions and fund raising. AE Capital delivers this through cross-border capabilities, tailored services and a unique team composition which includes a partnership with Aviv Ltd., a leading operations and strategy consulting firm. www.aecapitaltd.com

Prudentia, Latvia

Established in 1999, Prudentia is the leading investment banking and financial advisory house according to the deal flow and professional team size in Latvia. Regulated by the Financial and Capital Market Commission, Prudentia works in close cooperation with the largest financial institutions and investors in the region. www.prudentia.lv

Financial Transaction House, Saudi Arabia/GCC countries

FTH is an investment bank providing a wide range of financial and securities advisory services to a substantial and diversified client base that includes corporations, financial institutions, governments, family businesses and high net-worth individuals in Saudi Arabia and the GCC countries. Founded in 1994, it is one of the oldest investment banking organizations in Saudi Arabia. The firm is headquartered in Jeddah. www.fthgulf.com

The new partners were welcomed during the 4th Annual Global M&A Cross-Border Conference, "Conquering Cross-Border Challenges," held in London on 26-27 April.

About Global M&A

Global M&A is the world's leading partnership of independent mid-market financial advisory firms focusing on cross border transactions with values between €20 million and €250 million. The Global M&A partnership consists of over 30 partners in financial centres spanning the globe. Members have completed more than 700 transactions with an aggregate deal value exceeding €20 billion since 2000. For more information, please visit www.globalma.com.

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