

You're invited to attend M&A in Central and Eastern Europe

A Region of Opportunity

Hosted by



And



When:

October 16, 2007

Location:

Union League Club
65 West Jackson Boulevard
Chicago, IL 60604

Brown Gibbons Lang & Company, the U.S. partner in Global M&A – the world's leading partnership of independent mid-market M&A advisory firms – is hosting a U.S. road show with stops in Boston, Chicago and Cleveland for its Central and Eastern European partners.

M&A professionals from Russia, Austria, Turkey, Ukraine, Poland, Czech Republic, Estonia, Latvia, Hungary, Slovenia and Slovakia will address the opportunities and challenges of doing business in the CEE and will come prepared to discuss specific investment opportunities.

Gain insights into key issues:

- What key industries are shaping the CEE markets?
- Will CEE economies converge with Western Europe?
- What is the influence of the Russian bear?
- How big is the wage disparity? Is it disappearing?
- What is the flat tax craze in the CEE?
- How can I take advantage of the low tax regimes?
- Are the CEE countries politically stable?
- What about worker education? Is there a "brain drain" from the region?
- What about property ownership and rights? Corruption? Legal remedies?
- Are there still opportunities for market entry? How to get in? And get out?

Your Expert Speakers:

Dr. Harold Klien
Managing Partner
CD Invest,
Global M&A Austria

Justin Fancher
Vice President
Benson Oak,
Global M&A Czech Republic

Johann Sulling
Co-Founder
SP Navitas,
Global M&A Estonia

Zoltan Siklosi
Managing Partner
Invescom Corporate Finance,
Global M&A Hungary

Aleksandr Lobakov
Associate Director
IBS Prudentia,
Global M&A Latvia

Karlis Krastins
Associate Director
IBS Prudentia,
Global M&A Latvia

Rafal Nowakowski
Managing Partner
Hexagon Capital Partners,
Global M&A Poland

Charles Borden
Director
Meridian Capital,
Global M&A Russia

Metin Bonfil
Founder
Total Finans,
Global M&A Turkey

Ivan Belga
Vice President
Sokrat,
Global M&A Ukraine

Michael Gibbons
Senior Managing Director
& Principal
Brown Gibbons Lang & Co.,
Global M&A United States



Agenda:

2:30 pm – 3:00 pm – Registration

3:00 pm – 3:30 pm – Welcome and Introductions

3:30 pm – 4:30 pm – Panel Discussion

Taxes

- Structures to achieve low cost financing
- The flat tax craze in the CEE and what it means to investors

Wages

- Are wages still a significant advantage in the CEE?
- How soon will investors see wages on par with Western Europe, if ever?

Key industries shaping the market

- New developments in financial services consolidation
- Manufacturing attractiveness and Pan-European growth opportunities
- Is the region still more attractive than Asia and why?

Transaction considerations

- Repatriation of funds
- Real Estate ownership
- Evolution of M&A and the M&A culture

Economic Growth

- Consumer market characteristics as incoming investment drivers
- Can one apply the same classical macroeconomics analysis tool in the context of the “catching up” economies?

Increasing education of the workforce

- Is there a deficit of workers in certain industries?
- How is labor migration and repatriation impacting the economy?

Safety/Health standards of products

- Does EU membership ensure quality control?
- CEE vs. China

4:30 pm – 4:45 pm – Summary/Closing Remarks

4:45 pm – 6:30 pm – Global M&A CEE Deal Source/
Cocktails/Appetizers

Registration:

This is a complimentary event, please register with Kathy Craven at 312.658.1600 x285 or by Email to: kcraven@bglco.com.



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