Closures & Dispensers

Tecnocap SpA
Obal Rozkoš Jindřichův Hradec

Acquisition of Obal Rozkoš (Czech Republic)

globalM&A

Cross-Border advised Tecnocap

Closures & Dispensers

B&S Electra SpA
Guala Closures SpA

Acquisition of Guala Closures (Italy)

globalM&A

Cross-Border advised B&S Electra

Carton & Paper

Sihl
Diatec Group

Sale of Sihl (Switzerland)

globalM&A

Zetra International advised Sihl

Carton & Paper

Pillo Pak
Palm Paperfactory

Sale of Pillo Pak (Netherlands)

globalM&A

Solveigh Corporate Development advised Pillo Pak

Carton & Paper

Cartones America S.A. (CVCI)
Caoba Capital

Sale of a stake in Cartones America (Colombia)

globalM&A

Nogal Asesorías Financieras advised CVCI

Metal Containers

Companhia Metalúrgica Prada
A Brazilian entrepreneur

Sale of Prada (Brazil)

globalM&A

Cross-Border advised Prada

Glass Containers

Lüner Glashüttenwerke GmbH
DNL Behälterglas GmbH & Co. KG
REXAM Plc.

Sale of Lüner Glass Group (Germany)

globalM&A

InterFinanz advised Lüner

Flexible Extruder & Converter

Bohme Verpackungsfolien GmbH & Co. KG

Sale of Böhme (Germany)

globalM&A

InterFinanz advised Böhme

Containers/Flexible Converter

European Packaging Holding B.V.
CVC, ING

Sale of EPH (Netherlands)

globalM&A

Solveigh Corporate Development advised EPH

Labels

Sopano
Ficopa Hyper'Embal

Sale of Sopano (France)

globalM&A

Financière de Courcelles advised Sopano

Carton & Paper

Huhtamaki Van Leer
Prospect Partneras

Sale of Huhtamaki subsidiary (USA)

globalM&A

Meridian Capital advised Huhtamaki

Closures & Dispensers

Plaskap
Uzunyol Holding

Sale of Plaskap (Turkey)

globalM&A

Total Finans advised Plaskap

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THE GLOBAL M&A PACKAGING TEAM

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Introducing Global M&A

Global M&A is a partnership of many of the world's most successful independent M&A advisory firms focused on the middle-market.

Within Global M&A, over 30 partner firms work together on an exclusive basis to deliver seamless advice to clients' local and cross-border deals in as many countries across Europe, the Nordic Region, North and South America and the Far East.

Global M&A's focus on deals with values of between €20m and €250m makes us the compelling solution for major groups, private equity investors and entrepreneurs seeking advice on middle-market deals with a cross-border dimension. We bring more local value to international deals and more international value to local deals than is possible for most other investment banking firms, which tend to be either global or local.

global

G-Pack: Our Worldwide Team Dedicated to the Packaging Industry

Working with G-Pack gives you immediate access to unique expertise in both the local and global packaging sectors. G-Pack has accumulated direct and personal contacts with many of the leading private and public packaging companies around the world, thereby facilitating access to relevant deal flow for acquisitive groups and private equity investors.

We have completed transactions for clients in the following segments of the packaging industry:

- Closures
- Flexibles
- Containers (plastic, metal and glass)
- Cartons
- Labels

Packaging is a vast and highly technical industry. G-Pack understands the product/application/client profile of your business and recommends the best fit, industrial and commercial, to maximise value.

This insight enables us to create – quickly and efficiently – a well-informed short list of relevant acquirers (for sellers) or target companies (for buyers). When contacting parties with an opportunity, we are able to communicate all of the potential advantages of doing a deal by 'speaking their language'. We value businesses with our extensive, comparable deal experience, and can negotiate optimal conditions, particularly when working with counterparties from previous transactions.

The successful completion of cross-border transactions depends upon your advisor's ability to manage multiple issues or dialogues across different jurisdictions, while leaving you to focus on the day-to-day management of your business. Global M&A provides a single interface with a seamlessly integrated international team which you can rely upon to complete your deals.

THE GLOBAL M&A PARTNERSHIP

G-PACK
THE GLOBAL M&A PACKAGING TEAM

Our partners have completed over 700 deals with an aggregate value exceeding €15bn since 2000, including:

- Company sales and divestment programmes
- Acquisitions
- Buy-outs, buy-ins and private equity transactions
- Fund-raising and IPOs

For further information on Global M&A, our partners and international reach, please visit www.globalma.com.

Sector Teams

Global M&A has gathered industry specialists from individual partner firms into integrated global sector teams, leveraging our deeply-embedded expertise gained locally and internationally across many years of deal-making.

Our sector teams work together to share knowledge, exploit contacts and create proprietary deal opportunities for acquisitive groups and investors, while giving potential vendors direct access to senior decision-makers on a focused short-list of potential acquirers around the world.

Clients benefit from:

~ Multinational teams of seasoned deal makers providing a seamless cross-border service

~ Centralised industry-relevant knowledge on:

- Industry trends and issues affecting deals
- Prevailing valuation and deal structures
- Acquirer/investor strategies
- Buyer's specific acquisition criteria
- Access to decision makers at groups and investment houses around the world

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Contact:

Please visit the G-Pack sector team area of the Global M&A website at www.globalma.com.